

## A CENTURIES-LONG FRENCH PRACTICE

France has a long history of PPP and concession projects.

This is a very old tradition in France, where privately financed infrastructure projects managed by private actors date back to the Middle Ages. Saint-Louis island in the heart of Paris was developed thanks to a concession contract predating the 15th century. More recently, in the 19th century, the Eiffel Tower was built using private financing with a concession contract.

Through this extensive experience, the legal and financial framework for public-private projects has been improved and strengthened.

As things stand, over 30 000 PPP and concessions contracts are operational at both national and local levels in all public service sectors (water, sanitation, social infrastructure, transportation, etc.).



France is actively engaged in international cooperation with governments and public authorities across the world.

Fin Infra is a team of specialists, experienced in the legal and financial structuring of public investment projects, under the direction of Jean Bensaïd.

## CONTACT US

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## FIN INFRA

Advisory Department for  
Infrastructure Financing & PPP

The French Treasury department in charge  
of the legal and financial structuring of  
public investment projects



## ABOUT US

Within the French Treasury, Fin Infra is an advisory department dedicated to public investment projects led by national and local authorities.

A team of legal and financial structuring experts optimizing the value for money of public investment projects. We provide public authorities with upstream expertise and guidance documentation and risk assessment. A 15-year track record supporting public investment projects: including social infrastructure, transportation, energy grids, and energy production facilities.

Fin Infra services are free of charge to any public project sponsor.

## SERVICE OFFER

Fin Infra provides advisory services to foreign governments and public authorities concerning the legal framework and financial instruments best suited for successful PPP and concession contracts.

### KNOWLEDGE SHARING

- Training
- Best practice-sharing workshops
- Conference guest speakers

### PROJECT STRUCTURING

- Upstream study of contractual models
- Financial modelling and risk-sharing analysis
- Project robustness and bankability analysis
- Compliance with state aid regulations

### TENDER PROCESS

- Best practices: procedural specifications and risk allocation optimization
- Critical review of project legal and financial structuration
- Project Management Consulting Support

### OPERATION PHASE

- Assistance in contract amendment negotiation and litigation
- Project refinancing: opportunity study, legal and financial assistance

## INTERNATIONAL NETWORK

Fin Infra is heavily involved in the international community fora.

Fin Infra is a member of the major working groups on infrastructure financing in the European Union and multilateral institutions (G7, G20, United Nations, OECD, IMF, and multilateral development banks).

Fin Infra is committed to helping implement the SDGs and the 'G20 Principles for Quality Infrastructure Investment'.

Fin Infra can facilitate access to the key multilateral tools for sustainable infrastructure project preparation led by multilateral institutions:

- MDBs-led SOURCE for sustainable infrastructure preparation.
- IMF/WBG-led PFRAM for fiscal transparency in infrastructure projects.
- IMF-led PIMA for engaging in infrastructure pipelines in alignment with the SDGs and climate goals.
- Fast-Infra label for sustainable infrastructures

